

Uttarakhand Livestock Development Board

Government of Uttarakhand

Request for Proposal

Setting up Gau Vigyan and Prodyogiki Sansthan

at

Pashulok, Virbhadra, Rishikesh

October 2009

Uttarakhand Livestock Development Board Government of Uttarakhand

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1 Bidding Procedure

A. General

1.1 Scope of Proposal

- 1.1.1 Uttarakhand Livestock Development Board, Government of Uttarakhand, (hereinafter referred to as “ULDB”) has been nominated by Government of Uttarakhand to implement this project including bid management, interaction with private developer, interaction with government and all other activities required for the project.
- 1.1.2 Uttarakhand Livestock Development Board, Government of Uttarakhand, (hereinafter referred to as “ULDB”) invites detailed proposals (Key Submissions and Financial Proposal, together referred to as ‘Proposal’) from qualified organisations, for Build Operate and Transfer of Gau Vigyan and Prodyogiki Sansthan (hereinafter referred to as “the research centre”) in Pashulok, Virbhadra, Rishikesh
- 1.1.3 The Government of Uttarakhand has ten (10) acres of land at Pashulok, Virbhadra, Rishikesh.
- 1.1.4 The objective of the Research Centre is to provide following services.
- a) Conduct research in the areas of Panchagavya
 - b) Develop various medicinal applications
 - c) Generating and maintaining analytical & clinical data
 - d) Standardization of medicines, test methods, procedure etc
 - e) Recommending the Standards to Indian Standard Institute (ISI)
 - f) Providing advisory to ISI for maintain/improving quality level
 - g) Develop Patents in Panchagavya and related fields
 - h) Pilot production of such medicines and scaling to sustainable levels
 - i) Conduct Professional Courses in the field of Cow as a Science, management of Cow outputs etc
 - j) Capacity Building in the Cow Research and Management of Cow Products etc
 - k) Developing network with Government, non-governmental and Private bodies for accelerating research in the area of panchagavya
 - l) Establish a production, logistics and marketing chain for “Go-Ark” and other components of Panchgavya through a mix of make/buy arrangement.

1.1.5 The Proposals would be evaluated on the basis of the evaluation criteria set out in this RFP Document (“Evaluation Methodology”) in order to identify the successful Bidder for the Project (“Successful Bidder”). The Successful Bidder would then have to enter into an agreement with Government of Uttarakhand and perform the obligations as stipulated therein with respect of the Project.

1.1.6 Terms used in this RFP Document which have not been defined herein shall have the meaning ascribed thereto in the Draft Concession Agreement.

1.2 Eligible Bidders

1.2.1 Shortlisted applicants (“Bidders”) of the earlier released Expression-of-Interest (EOI) are eligible to submit Proposal in response to this RFP Document. Bidders shall acknowledge receipt of this RFP Document and notify their intention to bid for the Project in the format provided as Appendix 1 at least fifteen (15) days before bid opening date.

1.2.2 Bidders shall provide such evidence of their continued eligibility to the satisfaction of ULDB, as ULDB may reasonably request.

1.2.3 Bidders shall, as part of their Proposal provide updated information in respect of any information submitted with the Application for Qualification, which has changed, and shall continue to meet the Qualification criteria set out in the pre qualification stage.

1.2.4 A fresh Power of Attorney for signing of Proposals needs to be furnished, in case of change of Authorised Signatory.

1.3 Additional Requirements for Proposals Submitted by a Consortium

(a) Wherever required, the Proposal shall contain the information required for each of the member of the Consortium;

(b) The Proposal shall be signed by the duly Authorised Signatory of the Lead Member and shall be legally binding on all the members of the Consortium;

(c) All witnesses and sureties shall be persons of status and probity and their full names and addresses shall be stated below their signature. All signatures in the Proposal documents shall be dated.

1.4 Change in Composition of the Bidder

1.4.1 Any change in composition of the Bidder after the Qualification stage would be at the sole discretion of **ULDB** and with prior written permission of **ULDB**.

1.5 Number of Proposals

1.5.1 Each Bidder shall submit only one (1) Proposal in response to this RFP Document. Any entity, which submits or participates in more than one Proposal will be disqualified and will also cause the disqualification of Consortium in which it is a member.

1.6 Proposal Preparation Cost

1.6.1 The Bidder shall be responsible for all the costs associated with the preparation of its Proposal and its participation in the bidding process. **ULDB** will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of bidding.

1.7 Contents of RFP Document

1.7.1 The RFP Document consists of three Parts - I) RFP, II) project Information Memorandum and III) Draft Concession Agreement and would include any addenda issued in accordance with Clause 1.9.

1.8 Clarifications

1.8.1 Bidders requiring any clarification on the RFP Document may notify **ULDB** in writing or by facsimile within such date as specified in the Schedule of Bidding Process. Based on its sole discretion, **ULDB** may forward to all Bidders, copies of **ULDB**'s response, including a description of the enquiry but without identifying its source.

1.9 Amendment of RFP Document

1.9.1 At any time prior to the Proposal Due Date, **ULDB** may, for any reason, whether at its own initiative or in response to clarifications requested by a Bidder, modify the RFP Document by the issuance of Addenda.

1.9.2 Any Addendum thus issued will be sent in writing to all the Bidders who have received and acknowledged the RFP Document and will be binding upon them. Bidders shall promptly acknowledge receipt thereof to **ULDB**.

1.9.3 In order to afford Bidders reasonable time in which to take an Addendum into account, or for any other reason, **ULDB** may, at its own discretion, extend the Proposal Due Date.

B. Preparation and Submission of Proposal

1.10 Language and Currency

1.10.1 The Proposal and all related correspondence and documents shall be written in the English language. Supporting documents and printed literature furnished by the Bidder with the Proposal may be in any other language provided that they are accompanied by an appropriate translation into English. Supporting materials that are not translated into English may not be considered. For the purpose of interpretation and evaluation of the Proposal, the English language translation shall prevail.

1.10.2 The currency for the purpose of the Proposal shall be the Indian Rupee (INR).

1.11 Bid Security

1.11.1 Proposals would need to be accompanied by a Bid Security for an amount of Rs 10,00,000.00 (Ten Lakhs Only)

1.11.2 The Bid Security shall be kept valid through the Proposal Validity Period and would be required to be extended if so required by **ULDB**.

1.11.3 The Bid Security shall be in the form of an irrevocable Bank Guarantee in favour of **ULDB**, as per the format set out in Appendix 4.

1.11.4 The Bid Security shall be returned to unsuccessful Bidders within a period of eight (8) weeks from the date of announcement of the Successful Bidder. The Bid Security submitted by the Successful Bidder shall be released upon furnishing of the Performance Security in the form and manner to be stipulated in the Draft Concession Agreement.

1.11.5 The Bid Security shall be forfeited in the following cases:

- (a) If the Bidder withdraws its Proposal except as provided in Clause 1.20;
- (b) If the Bidder withdraws its Proposal during the interval between the Proposal Due Date and expiration of the Proposal Validity Period; and

- (c) If the Successful Bidder fails to provide the Performance Security within the stipulated time or any extension thereof provided by ULDB.

1.12 Validity of Proposal

- 1.12.1 The Proposal shall indicate that it would remain valid for a period not less than nine (9) months from the Proposal Due Date (Proposal Validity Period). ULDB reserves the right to reject any Proposal that does not meet this requirement.
- 1.12.2 Prior to expiry of the original Proposal Validity Period, ULDB may request that the Bidders extend the period of validity for a specified additional period. A Bidder may refuse the request without forfeiting its Bid Security. A Bidder agreeing to the request will not be allowed to modify its Proposal, but would be required to extend the validity of its Bid Security for the period of extension and comply with Clause 1.11 of this document in all respects.
- 1.12.3 The Successful Bidder shall extend the Proposal Validity Period till the date of execution of the Concession Agreement.

1.13 Bidder's Responsibility

- 1.13.1 The Bidder is expected to examine carefully the contents of all the documents provided. Failure to comply with the requirements of RFP Document will be at the Bidder's own risk.
- 1.13.2 It would be deemed that prior to the submission of Proposal, the Bidder has:
 - (a) made a complete and careful examination of requirements, and other information set forth in this RFP Document;
 - (b) received all such relevant information as it has requested from ULDB; and
 - (c) made a complete and careful examination of the various aspects of the Project including but not limited to:
 - (i) the conditions of the access roads and utilities in the vicinity of the site
 - (ii) conditions affecting transportation, access, disposal, handling and storage of the materials
 - (iii) clearances obtained by ULDB for the Project; and
 - (iv) all other matters that might affect the Bidder's performance under the terms of this RFP Document.

1.13.3 **ULDB** shall not be liable for any mistake or error or neglect by the Bidder in respect of the above.

1.14 Pre-Proposal Meeting

1.14.1 To clarify and discuss issues with respect to the Project and the RFP Document, **ULDB** may hold Pre-Proposal meeting/s.

1.14.2 Prior to the Pre-Proposal meeting/s, the Bidders may submit a list of queries and propose deviations, if any, to the Project requirements and/or the Draft Concession Agreement. Bidders must formulate their responses and forward the same to **ULDB** at least seven (7) days prior to the meeting. **ULDB** may amend the RFP Document based on inputs provided by Bidders that may be considered acceptable in its sole discretion.

1.14.3 Bidders may note that ULDB will not entertain any deviations to the RFP Document at the time of submission of the Proposal or thereafter. The Proposal to be submitted by the Bidders will be unconditional and unqualified and the Bidders would be deemed to have accepted the terms and conditions of the RFP Document with all its contents. Any conditional Proposal shall be regarded as non-responsive and would be liable for rejection.

1.14.4 ULDB will endeavour to hold the meeting as per Schedule of Bidding Process. The details of the meeting will be separately communicated to the Bidders.

1.14.5 Attendance of the Bidders at the Pre-Proposal meeting is not mandatory. However, subsequent to the meeting, ULDB may not respond to queries from any Bidder who has not attended the Pre-Proposal meeting.

1.14.6 All correspondence / enquiries should be submitted to the following in writing by fax / post / courier:

ATTN. OF: The Chief Executive officer
ADDRESS: Uttarakhand Livestock Development Board
233/1 Vasant Vihar
Dehradun - 248006.
Telefax 0135-2761725.
Email: ceo_uldb@rediffmail.com

1.14.7 No interpretation, revision, or other communication from ULDB regarding this solicitation is valid unless in writing and is signed by authorised representative of ULDB. ULDB may choose to send to all Bidders, written copies of ULDB's responses, including a description of the enquiry but without identifying its source to all the Bidders.

1.15 Format and Signing of Proposal

1.15.1 Bidders would provide all the information as per this RFP Document and in the specified formats. ULDB reserves the right to reject any Proposal that is not in the specified formats.

1.15.2 The Proposal should be submitted in three parts:

Part 1 : Key Submissions, which would include:

- i. Covering Letter cum Project Undertaking as per Appendix 2 stating the Proposal Validity Period
- ii. Anti-Collusion Certificate as per Appendix 3
- iii. Bid Security as per Appendix 4

Part 2 : Technical Proposal as per format set out in Appendix 6. All formats of Technical proposal would be self certified, except format IV which needs to be certified by Statutory Auditors.

Part 3: Financial Proposal as per the format set out in Appendix 5.

1.15.3 The Bidder shall prepare one original of the documents comprising the Proposal as described in Clause 1.15.2, clearly marked “ORIGINAL”. In addition, the Bidder shall make one copy of the Proposal, clearly marked “COPY”. In the event of any discrepancy between the original and the copy, the original shall prevail.

1.15.4 If the Proposal consists of more than one volume, Bidder must clearly number the volumes and provide an indexed table of contents.

1.15.5 The Proposal and the copy shall be typed or printed in indelible ink and the Bidder shall initial each page. All the alterations, omissions, additions, or any other amendments made to the Proposal shall be initialled by the person/s signing the Proposal.

1.16 Sealing and Marking of Proposals

1.16.1 The Bidder shall seal the Key Submissions, Technical Proposal and the Financial Proposal in separate envelopes, duly marking the envelopes as “KEY SUBMISSIONS”, “TECHNICAL PROPOSAL” and “FINANCIAL PROPOSAL”. These envelopes shall then be sealed in an outer envelope.

1.16.2 The original and the copy of the Proposal shall be provided in separate envelopes, duly marking the outer envelopes as “ORIGINAL” and “COPY”.

1.16.3 Each envelope shall indicate the name and address of the Bidder (of the Lead Member, in case of a Consortium).

1.16.4 The envelopes shall clearly bear the following identification:

“Proposal Build Operate and Transfer of Gau Vigyan and Prodyogiki Sansthan”

“To be opened by Tender Opening Committee only”

**“Submitted by
Name, Address and Contact Phone No. of the Applicant”**

1.16.5 The envelope shall be addressed to:

ATTN. OF: The Chief Executive Officer
ADDRESS: Uttarakhand Livestock Development Board
233/1 Vasant Vihar
Dehradun - 248006.
Telefax 0135-2761725.
Email: ceo_uldb@rediffmail.com

1.16.6 If the envelope is not sealed and marked as instructed above, the Proposal may be deemed to non-responsive and would be liable for rejection. ULDB assumes no responsibility for the misplacement or premature opening of such Proposal submitted.

1.17 Proposal Due Date

1.17 Proposals should be submitted before **1300 hours** IST on the Proposal Due Date mentioned in the Schedule of Bidding Process (section 2 of this RFP), to the address provided in Clause 1.16.5 in the manner and form as detailed in this RFP Document. Applications submitted by either facsimile transmission or telex will not be acceptable.

1.17.1 ULDB, at its sole discretion, may extend the Proposal Due Date by issuing an Addendum in accordance with Clause 1.9.

1.18 Late Proposals

1.18.1 Any Proposal received by ULDB after **1300 hours IST** on the Proposal Due Date will be returned unopened to the Bidder.

1.19 Modification and Withdrawal of Proposals

- 1.19.1 The Bidder may modify or withdraw its Proposal after submission, provided that written notice of the modification or withdrawal is received by ULDB before the Proposal Due Date. No Proposal shall be modified or withdrawn by the Bidder after the Proposal Due Date.
- 1.19.2 The Bidder’s modification or withdrawal notice shall be prepared, sealed, marked and delivered in accordance with the provisions of Clause 1.16 with outer envelopes additionally marked “MODIFICATION” or “WITHDRAWAL” and also “KEY SUBMISSIONS” or “FINANCIAL PROPOSAL” as appropriate.
- 1.19.3 Withdrawal of a Proposal during the interval between the Proposal Due Date and expiration of the Proposal Validity Period would result in forfeiture of the Bid Security in accordance with Clause 1.11.5 of this document.

1.20 Tests of responsiveness

- 1.20.1 Prior to evaluation of Proposals, ULDB will determine whether each Proposal is responsive to the requirements of the RFP Document. A Proposal shall be considered responsive if
- (a) it is received by the Proposal Due Date.
 - (b) it is signed, sealed, and marked as stipulated in Clause 1.16.
 - (c) it contains the information and documents as requested in the RFP Document.
 - (d) it contains information in formats specified in the RFP Document.
 - (e) it mentions the proposal validity period as set out in Clause 1.12.
 - (f) it provides the information in reasonable detail. (“Reasonable Detail” means that, but for minor deviations, the information can be reviewed and evaluated by ULDB without communication with the Bidder). ULDB reserves the right to determine whether the information has been provided in reasonable detail.
 - (g) there are no inconsistencies between the Proposal and the supporting documents.

- 1.20.2 A Proposal that is substantially responsive is one that conforms to the preceding requirements without material deviation or reservation. A material deviation or reservation is one
- (a) which affects in any substantial way, the scope, quality, or performance of the Project, or
 - (b) which limits in any substantial way, inconsistent with the RFP Document, ULDB's rights or the Bidder's obligations under the Concession Agreement, or
 - (c) which would affect unfairly the competitive position of other Bidders presenting substantially responsive bids.
- 1.20.3 ULDB reserves the right to reject any Proposal which in its opinion is non-responsive and no request for modification or withdrawal shall be entertained by ULDB in respect of such Proposals.
- 1.20.4 Conditional proposal shall not be considered. Any bid found to contain conditions attached will be rejected.

1.21 Confidentiality

- 1.21.1 Information relating to the examination, clarification, evaluation and recommendation for the short listed Bidders shall not be disclosed to any person not officially concerned with the process. ULDB will treat all information submitted as part of Proposal in confidence and will ensure that all who have access to such material treat it in confidence. ULDB will not divulge any such information unless it is ordered to do so by any Government authority that has the power under law to require its disclosure.

1.22 Clarifications

- 1.22.1 To assist in the process of evaluation of Proposals, ULDB may, at its sole discretion, ask any Bidder for clarification on its Proposal. The request for clarification and the response shall be in writing or by facsimile. No change in the substance of the Proposal would be permitted by way of such clarifications.

1.23 Evaluation of the Technical Proposal

- 1.23.1 To assist in the examination, evaluation, and comparison of Proposals, ULDB may utilise the services of consultant/s or advisor/s.
- 1.23.2 In Stage I of Proposal Evaluation, the Key Submissions submitted by the Bidders shall be checked for responsiveness with the requirements of the RFP Document. The evaluation of Technical Proposal of a Bidder shall be taken up only after the contents of the Key Submissions are found to meet the requirements of this RFP Document. ULDB reserves the right to reject the Proposal of a Bidder without opening the Technical Proposal if the contents of Key Submissions are not substantially responsive with the requirements of this RFP Document.
- 1.23.3 After checking the responsiveness of the Key submission, the Technical proposals will be opened. The minimum qualifying marks of the Technical Evaluation is 75 as mentioned in 4.1.3.
- 1.23.4 The experience of only those members of the consortium would be counted who holds at least 51% equity share in the consortium. The signed copy of the shareholding agreement of the consortium members must be attached.
- 1.23.5 The experience in the same project mentioned by two or more consortium members would be counted only once.

1.24 Evaluation of the Financial Proposal

- 1.24.1 In Stage II, the Financial Proposals of all the Bidders who pass the Stage I evaluation by securing minimum 75 marks, will be opened in the presence of the Bidders' representatives who choose to attend. The Bidders' representatives who choose to be present shall be required to sign and record their attendance.
- 1.24.2 The offers of the Bidder on the present value of annual government support required by the Bidder for the Project, as per the format prescribed in Appendix 5, shall be used for overall evaluation.

1.24.3 In the event that two or more Bidders secure the same overall score, ULDB may:

(a) invite fresh Proposals from the Bidders;
OR

(b) declaring the bidder securing highest technical marks amongst the bidders securing same overall score, as preferred bidder
OR

(c) take any such measure as may be deemed fit in its sole discretion or annulment of the bidding process.

1.24.4 ULDB may either choose to accept the Financial Proposal of the Preferred Bidder or invite him for negotiations.

1.25 Notifications

1.25.1 ULDB will notify the Successful Bidder by facsimile and by a letter that its Proposal has been accepted.

1.26 ULDB's Right to Accept or Reject Proposal

1.26.1 ULDB reserves the right to accept or reject any or all of the Proposals without assigning any reason and to take any measure as it may deem fit, including annulment of the bidding process, at any time prior to award of Project, without liability or any obligation for such acceptance, rejection or annulment.

1.26.2 ULDB reserves the right to invite revised Financial Proposals from Bidders with or without amendment of the RFP Document at any stage, without liability or any obligation for such invitation and without assigning any reason.

1.26.3 ULDB reserves the right to reject any Proposal if:

(a) at any time, a material misrepresentation is made or uncovered;
OR

(b) the Bidder does not respond promptly and thoroughly to requests for supplemental information required for the evaluation of the Proposal.

This would lead to the disqualification of the Bidder. If the Bidder is a Consortium, then the entire Consortium would be disqualified / rejected.

If such disqualification / rejection occur after the Financial Proposals have been opened and the highest Bidder gets disqualified / rejected, then ULDB reserves the right to:

(a) either invite the next highest Bidder to match the Financial Proposal submitted by the highest Bidder;

OR

(b) take any such measure as may be deemed fit in the sole discretion of ULDB, including annulment of the bidding process.

1.27 Acknowledgement of Letter of Acceptance (LOA)

1.27.1 Within two (2) weeks from the date of issue of the LOA, the Preferred Bidder shall acknowledge the receipt of LOA.

1.28 Execution of Concession Agreement

1.28.1 The Successful Bidder shall execute the Concession Agreement within six (6) weeks of the issue of LOA or such time as indicated by ULDB.

1.28.2 ULDB will promptly notify other Bidders that their Proposals have been unsuccessful and their Bid Security will be returned as promptly as possible, in any case not later than eight (8) weeks from the date of announcement of the Successful Bidder.

1.29 Performance Security

1.29.1 The Successful Bidder shall furnish Performance Security of Rs 50,00,000.00 (fifty Lakhs Only) by way of an irrevocable Bank Guarantee issued by a scheduled bank located in India in favour of ULDB, as required under the Concession Agreement.

1.29.2 Failure of the Successful Bidder to comply with the requirements of Clause 1.28.1 and 1.29.1 shall constitute sufficient grounds for the annulment of the LOA (where issued), and forfeiture of the Bid Security. In such an event, ULDB reserves the right to

1.1 either invite the next Bidder quoting the second lowest government support for negotiations

OR

2.1 take any such measure as may be deemed fit in the sole discretion of ULDB, including annulment of the bidding process.

2. Schedule of Bidding Process

ULDB would endeavour to adhere to the following schedule:

Sr. No.	Activity Description	Date
1.	Last date for receiving queries	30th Oct 2009
2.	Pre-Proposal meeting	6 th Nov 2009
3.	Proposal Due Date	30 th Nov 2009
4.	Opening of Technical Proposals	30 th Nov 2009
5.	Opening of Financial Proposals	14 th Dec 2009

3. Scope of Services/Tasks

A. General

It is proposed to set up a Cow Research & Education Centre (Gau Vigyan Prodyogiki Evam Anushndhan Sansthan) in Rishikesh over an area of ten (10) acres.

B. Scope of Private Partner

The Private sector partner must have experience in research in traditional system of medicines, production of medicinal products using traditional inputs and methods, research on cattle and their products, operating research and production facilities with GMP/GLP certification, developing patents and managing the same.

The scope of work for the **private partner** would be as under:

- i. Designing, engineering, financing, construction, operation, maintenance and management of the facility during the Concession Period.
- ii. Establish proper laboratory and production facilities.
- iii. Procure all the required Clearances/ Approvals/ Environmental Clearances required for commencement of construction and operation.
- iv. Operation and Maintenance work of the Facility for the duration of the concession Period.
- v. Obtaining required certification like GMP/GLP etc for the laboratories
- vi. Compliance with all regulatory/legal requirements
- vii. Recruiting and managing all scientific/ technical/ managerial and other staff
- viii. Conducting research and production of panchagavya products
- ix. Conducting training/courses in the area of panchagavya for farmers
- x. To achieve the Service Levels agreed with the Uttarakhand Government.
- xi. To set a logistics chain for collection of go-mutra and selling go-ark
- xii. Set up Go-Ark producing units across the State

- xiii. Develop various medicinal applications
- xiv. Generating and maintaining analytical & clinical data
- xv. Standardization of medicines, test methods, procedure etc
- xvi. Recommending the Standards to Indian Standard Institute (ISI)
- xvii. Providing advisory to ISI for maintain/improving quality level
- xviii. Develop Patents in Panchagavya and related fields
- xix. Pilot production of such medicines and scaling to sustainable levels
- xx. Conduct Professional Courses in the field of Cow as a Science, management of Cow outputs etc
- xxi. Capacity Building in the Cow Research and Management of Cow Products etc
- xxii. To create awareness among farmers, rural community and other stakeholders
- xxiii. Hand over the Facility along with assets at the end of the Concession Period to the Concession Authority/ ULDB.

C. Scope of ULBD

The scope of work for **Uttarakhand Livestock Development Board (ULDB) /Government of Uttarakhand** would be as under:

- i. ULDB shall lease the vacant procession of the site to the Concessionaire for the Concession Period.
- ii. Signing a Draft Concession Agreement with the Concessionaire for performing the obligations of the Concession Agreement for the **concession period**.
- iii. Continuous monitoring of the program to evaluate private partners' performance

D. Research Wing

The research activities could be carried out to develop various medicinal and other products of daily use from panchagavya and also to evolve best practices for animal husbandry in terms of benefits to farmers.

Pant Nagar University has done some preliminary work on Cow research and the knowledge base would be shared with the prospective partner.

The output from research work project may not yield direct economic benefits, initially. However the research results would evolve new techniques of cow husbandry which would encourage farmers to raise more cows. This would increase the income level of farmers and would help in slowing down the migration of rural population to cities.

E. Industrial Wing (for Go-Ark)

The project cost of industrial wing would depend on the scale of operation to be undertaken. However, initially the operation needs to start with a minimum level of 10,000 Ltrs/day and eventually scale up to 25,000 Ltrs/day.

It is estimated that to achieve the above level of production, ten (10) Go-Ark producing units are required to be added each year for first three years.

The private partner could either setup these units across a wider area or could source Go-Ark from other units producing Go-Ark. The proposed site would be used as the collection centre.

There are two (2) options for the Industrial Wing namely,

- a. **Make Option:** The Go-Ark producing units would be set up by the private partner and the outputs would be sold, in bulk, to industrial units who are packing in smaller packs and distributing to wholesalers. In this option the private partner would invest in Go-Ark producing units.
- b. **Buy Option:** The Go-Ark is procured, in bulk, from the existing Go-Ark units and stored in the collection centre at the proposed site. The Go-Ark would be packed in smaller packs for distribution to wholesalers. In this case there would be no investment on the Go-Ark producing units except investment on repacking unit.

4. Evaluation Methodology

4.1 Evaluation of Technical proposal

4.1.1 The technical proposal for the Project would be evaluated on the following basis:

S No	Description	Max Marks
1	Previous experience of the bidder in the field of panchgavya/ cow	30
2	Experience in the field of research/ marketing of panchgavya based products	20
3	Level of consumption of panchgavya products in Uttarakhand	20
4	Qualification and experience of the promoters/ board members	30

4.1.2 The details of rating system are given below:

S No	Description	Max Marks
1	No of years of experience in the field of panchgavya/ cow <div style="text-align: right;"> More than 10 years = 30 More than 6 years upto 10 years = 25 More than 4 years upto 6 years = 15 More than 3 years upto 4 years = 10 Less than 3 years = 0 </div>	30
2	Experience in the field of research and marketing of panchgavya based products <div style="text-align: right;"> More than 8 = 20 4 to 8 = 15 2 to 4 = 10 Less than 2 = 0 </div>	20
3	Level of consumption of panchgavya products in Uttarakhand (Unit would be MT/annum) in last three years (2006-07, 2007-08 and 2008-09) <div style="text-align: right;"> More than 400 MT/annum = 20 300 to 400 = 15 200 to 300 = 10 Less than 200 = 0 </div>	20

S No	Description	Max Marks
4	Qualification and experience of the promoters/ board members	30
4a	<p style="text-align: center;">Qualifications in the relevant field</p> <p style="text-align: center;">Post Graduates = 15 Bachelors degree = 10 Additional Technical qualifications = 5</p> <p>Person wise matrix would be prepared to arrive at average overall ratings</p>	10
4b	<p style="text-align: center;">Experience in the relevant field</p> <p style="text-align: center;">More than 10 = 20 6 to 10 = 18 2 to 6 = 10 Less than 2 = 0</p> <p>Person wise matrix would be prepared to arrive at average overall ratings</p>	20

- 4.1.3 The minimum qualifying marks of the Technical Evaluation is 75.
- 4.1.4 The Financial bids of those bidders would be opened who secure at least 75 in their Technical bid.

4.2 Evaluation of Financial Proposals

- 4.2.1 In the financial proposal the bidder needs to provide **either** 1) the financial support sought - one time or annually or 2) negative government support (where the bidder is willing to pay) - one time or annually. The bidder should not indicate both - positive and negative support. In case of any bidder offering both (negative and positive support), the bid would be rejected.
- 4.2.2 The offers of the Bidder on the government financial support required annually as per the format prescribed in Appendix 5, shall be used for financial evaluation.
- 4.2.3 The present value of financial support (positive or negative) discounted at 12% would be used for final evaluation.
- 4.2.4 The present value (PV) would be computed as

$$PV = C_0 + C_1/(1.12)^1 + C_2/(1.12)^2 + C_3/(1.12)^3 + \dots + C_n/(1.12)^n$$

$C_0, C_1, C_2, C_3 \dots C_n$ are the government support required (positive or negative during year 0, year 1, year 2, and so on.

4.3 Overall Evaluation

4.3.1 The bidder quoting the present value of lowest government financial support would be declared as the preferred bidder.

4.3.2 In the event that two or more Bidders quoting the same amount of present value of government financial support, ULDB may:

(a) invite fresh Proposals from the Bidders;

OR

(b) declaring the bidder securing highest technical marks amongst the bidders securing same overall score, as preferred bidder

OR

(c) take any such measure as may be deemed fit in its sole discretion or annulment of the bidding process.

4.3.3 ULDB may either choose to accept the Proposal of the Preferred Bidder or invite him for negotiations.

Appendix 1

Format for Acknowledgement of RFP Document and Notification of Intent to Submit Proposal

Date :

To

The Chief Executive Officer
Uttarakhand Livestock Development Board
233/1 Vasant Vihar
Dehradun - 248006.

Dear Sir,

Re: Build, Operate and Transfer of Gau Vigyan and Prodyogiki Sansthan.

The undersigned hereby acknowledges and confirms receipt of Request for Proposal (RFP)/PIM/DCA Document for the captioned project from ULDB and conveys its intention to submit a Proposal for the Project, under BOT (Build, Operate and Transfer) structure.

.....
Name of the Bidder

.....
Signature of the Authorised Person

.....
Name of the Authorised Person

Note:

- *On the Letterhead of the Bidder or Lead Member of Consortium.*
- *To be signed by the Lead Member in case of a Consortium.*
- *The acknowledgement should be sent at least 15 days prior to bid opening date.*

Appendix 2

Format for Covering Letter Cum Project Undertaking

To,

The Chief Executive Officer
Uttarakhand Livestock Development Board
233/1 Vasant Vihar
Dehradun - 248006.

Dear Sir,

Re: Build, Operate and Transfer of Gau Vigyan and Prodyogiki Sansthan

We have read and understood the Request for Proposal (RFP) Document in respect of the Project provided to us by ULDB. We hereby submit our Proposal for the captioned project.

We are enclosing our Proposal in one (1) original plus one (1) copy, with the details as per the requirements of the RFP Document, for your evaluation.

We confirm that our Proposal is valid for a period of nine (9) months from (Proposal Due Date).

Further, we confirm that we continue to be eligible as per the requirement of the RFP Document¹.

We hereby agree and undertake as under:

Notwithstanding any qualifications or conditions, whether implied or otherwise, contained in our Proposal we hereby represent and confirm that our Proposal is unqualified and unconditional in all respects.

Dated thisDay of, 2009.

Name of the Bidder

.....

Signature of the Authorised Person

.....

Name of the Authorised Person

Note:

- *On the Letterhead of the Bidder.*

¹ In case of any change of eligibility

Appendix 3

Format for Anti-Collusion Certificate

Anti-Collusion Certificate

We hereby certify and confirm that in the preparation and submission of this Proposal, we have not acted in concert or in collusion with any other Bidder or other person/s and also not done any act, deed or thing which is or could be regarded as anti-competitive.

We further confirm that we have not offered nor will offer any illegal gratification in cash or kind to any person or agency in connection with the instant Proposal.

Dated thisDay of, 2009

Name of the Bidder

.....
Signature of the Authorised Person

.....
Name of the Authorised Person

APPENDIX 4
Format for Bid Security
(To be issued by a Scheduled Bank)

B.G. No. _____ dated _____.

This Deed of Guarantee executed at _____ by _____
(Name of Bank) having its Head/Registered office at _____
(hereinafter referred to as “the Guarantor”) which expression shall unless it
be repugnant to the subject or context thereof include its, successors and
assigns;

In favour of

**The Uttarakhand Livestock Development Board, (hereinafter called
“ULDB”), having its head office at 233/1 Vasant Vihar, Dehradun - 248006.**
which expression shall unless it be repugnant to the subject or context
thereof include its, successors and assigns;

WHEREAS

M/s. _____, (in case of consortium, please indicate name
and address of all the members of consortium) a Company registered under
provisions of _____ Act, _____ (specify the name of the Act under which
the Business Entity is registered) having its registered office at
_____ (hereinafter called “the Bidder”) which expression shall
unless it be repugnant to the subject or context thereof include its/their
executors administrators, successors and assigns, has/have bid for Build,
Operate and Transfer of Gau Vigyan and Prodyogiki Sansthan.

- A. structure (hereinafter referred to as “the Project”).
- B. In terms of Clause 1.11 of the Request for Proposal Document
dated _____ issued in respect of the Project (hereinafter referred
to as “RFP Document”) the Bidder is required to furnish to ULDB
an unconditional and irrevocable Bank Guarantee for an amount of
Rs 10,00,000.00 (Rs Ten Lakhs Only)
- C. The Guarantor has at the request of the Bidder and for valid
consideration agreed to provide such Bank Guarantee being these
presents:

NOW THEREFORE THIS DEED WITNESSETH AS FOLLOWS:

- a) The Guarantor, as primary obligor shall, without demur, pay to ULDB an
amount not exceeding Rs 10,00,000.00 (Rs Ten Lakhs Only), within 5 days
of receipt of a written demand from ULDB calling upon the Guarantor to
pay the said amount and stating that the Bid Security provided by the
Bidder has been forfeited in terms of Clause 1.11.5 of the RFP
Document.

- b) Any such demand made on the Guarantor by ULDB shall be conclusive and absolute as regards the forfeiture of Bid Security and the amount due and payable by the Guarantor under this Guarantee.
- c) The above payment shall be made without any reference to the Bidder or any other person and irrespective of whether the claim of ULDB is disputed by the Bidder or not.
- d) This Guarantee shall be irrevocable and remain in full force for a period of ----- months from (*date*) _____ or for such extended period as may be mutually agreed between ULDB and the Bidder and shall continue to be enforceable till all amounts under this Guarantee are paid.
- e) The Guarantee shall not be affected by any change in the constitution or winding up of the Bidder/the Guarantor or any absorption, merger or amalgamation of the Bidder/the Guarantor with any other person.
- f) In order to give full effect to this Guarantee, ULDB shall be entitled to treat the Guarantor as the principal debtor. The obligations of the Guarantor shall not be affected by any variations in the terms and conditions of the RFP Document or other documents or by extension of time of performance of any obligations granted to the Bidder or postponement/non exercise/delayed exercise of any of its rights by ULDB against the Bidder or any indulgence shown by ULDB to the Bidder. and. the Guarantor shall not be relieved from its obligations under this Bank Guarantee on account of any such variation, extension, postponement, non exercise, delayed exercise or omission on the part of ULDB or any indulgence by ULDB to the Bidder to give such matter or thing whatsoever which under the law relating to sureties would but for this provision have effect of so relieving the Guarantor.
- g) The Guarantor has power to issue this Guarantee and discharge the obligations contemplated herein, the undersigned is duly authorised to execute this Guarantee pursuant to the power granted under -----.

IN WITNESS WHEREOF THE GUARANTOR HAS SET ITS HANDS
HEREUNTO ON THE DAY, MONTH AND YEAR FIRST HEREINABOVE
WRITTEN.

Signed and Delivered by -----
Bank by the hand of Mr-----
its ----- and authorised official.

Appendix 5

Format for Financial Proposal

Date:

To,

The Chief Executive Officer
Uttarakhand Livestock Development Board
233/1 Vasant Vihar
Dehradun - 248006.

Re: Build, Operate and Transfer of Gau Vigyan and Prodyogiki Sansthan

We are pleased to submit our Financial Proposal for Build, Operate and Transfer of Gau Vigyan and Prodyogiki Sansthan in Pashulok, Virbhadra, Rishikesh.

S No	Description	Upfront	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6	Yr n
1	Positive Support								
2	Negative Support								

We have reviewed all the terms and conditions of the Request for Proposal (RFP) Document and will undertake to abide by all the terms and conditions contained therein. We hereby declare that there are, and shall be, no deviations from the stated terms in the RFP Document.

..... Name of the Bidder

.....Signature of the Authorised Person

.....Name of the Authorised Person

Note:

- *On the Letterhead of the Bidder and to be signed by the bidder.*
- *In case of difference in amount quoted in figures and words, the lower value would be considered for evaluation.*
- *Please bid for either positive, negative or zero grant. Do not quote for both positive and negative grant.*

Appendix 6

Format for Technical Proposal

- I. The bidder must provide details of experience in field of Panchgavya, Cow sheds (managing gau-shalas) and Ayurvedic.

S No	Project Location	Field Operation	of Since (month/year)	Current Activities

- II. The bidder must provide details of experience in field of **research** of Panchgavya products.

S No	Month/Year	Research details	Outcome	Present status

- III. The bidder must provide details of **marketing** of panchgavya products

S No	Product	Marketing status	Customers	Present status

IV. The bidder must provide details of **consumption** of panchgavya products

S No	Product	Consumption (MT)			Current Status
		2006-07	2007-08	2008-09	

Important: This format must be certified by Statutory Auditor

V. The bidder would provide detail of the promoters and board members

Details of Qualifications

S No	Position	Name	Qualifications		
			Graduate	Post graduate	Others

A person wise matrix would be prepared to arrive at average overall ratings based on criteria indicated in section (4).

Details of Experience

S No	Position	Name	Experience	
			Field of work	Years

A person wise matrix would be prepared to arrive at average overall ratings based on criteria indicated in section (4).